

**UNIVERSITY STUDENT UNION BUDGET SUMMARY
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
INCOME:				
Building Operations	\$ 43,715	\$ 43,447	\$ 42,000	\$ 43,000
General	2,080,839	1,719,537	1,848,350	1,902,900
Information Center/Reservations	13,690	15,254	16,430	18,080
Post Office	28,401	26,426	25,800	26,000
USU Productions	19,413	23,855	9,200	10,600
Recreation	292,425	323,325	307,000	289,500
Satellite Student Union	91,217	105,028	92,000	98,000
TOTAL INCOME:	2,569,700	2,256,872	2,340,780	2,388,080
EXPENSES:				
Building Operations	569,445	550,592	598,600	566,100
General	1,053,227	1,223,977	1,169,880	1,099,275
Information Center/Reservations	103,108	110,498	112,600	117,700
Post Office	17,727	17,684	17,400	17,400
USU Productions	174,423	179,017	178,100	297,300
Recreation	182,197	165,662	175,600	191,750
Satellite Student Union	93,918	99,950	88,600	97,600
TOTAL EXPENSES:	2,194,045	2,347,380	2,340,780	2,387,125
NET SURPLUS:	\$ 375,655	\$ (90,508)	\$ -	\$ 955

UNIVERSITY STUDENT UNION - BUILDING OPERATIONS BUDGET					
2012-13					
		2009-10	2010-11	2011-12	2012-13
		Actual	Actual	Budget	Budget
INCOME:					
	USU Custodial Services	\$ 43,715	\$ 43,447	\$ 42,000	\$ 43,000
EXPENSES:					
	Payroll:				
	Benefitted	83,606	79,438	82,000	175,200
	Non-Benefitted	168,022	149,722	117,400	90,100
	Monthly-Maintenance	0	0	74,600	0
	Student - Custodial	86,471	83,113	86,000	76,000
	Student - Maintenance	0	0	6,000	6,000
	Merit Pay	0	0	0	0
	Payroll Sub-Total	338,099	312,273	366,000	347,300
	Employee Benefits	138,327	132,313	135,200	119,900
	Total Payroll and Benefits	476,426	444,586	501,200	467,200
	Capital Equipment	0	3,163	0	0
	Computer Lease	927	894	900	900
	Custodial Supplies	34,379	29,722	32,500	30,000
	Employee Recruitment	40	684	0	0
	Repairs/Maintenance	28,867	44,294	35,000	40,000
	Service Contracts	28,806	27,249	29,000	28,000
	Total Expenses	569,445	550,592	598,600	566,100
	NET DEFICIT:	\$ (525,730)	\$ (507,145)	\$ (556,600)	\$ (523,100)

**UNIVERSITY STUDENT UNION - GENERAL
2012-13**

	2009-10 Actual	2010-11 Actual	2011-12 Budget	2012-13 Budget
INCOME:				
ASI-Computer Lab	\$0	\$0	\$7,800	\$6,500
ASI	0	0	0	11,200
Commercial Leased Space - Dining Services	75,000	75,000	75,000	75,000
Commercial Leased Space - Pavilion	42,975	43,575	43,500	43,000
Graphics Arts Services	1,512	3,488	0	3,000
Interest	12,088	6,526	8,500	4,000
Miscellaneous	748	728	0	0
Space Rental	14,926	4,800	18,650	5,000
Support Services - ATM	6,079	7,800	7,800	7,800
Support Services - Copy Machine	2,511	2,620	1,400	1,400
USU Fees Returned to Operations	1,925,000	1,575,000	1,685,700	1,746,000
TOTAL INCOME:	2,080,839	1,719,537	1,848,350	1,902,900
EXPENSES:				
Payroll:				
Non-Benefitted	11,080	5,135	0	0
Benefitted	170,397	184,400	227,500	87,900
Student	292	11,484	6,000	16,500
Merit Pay	0	0	0	0
Payroll Sub-Total	181,769	201,019	233,500	104,400
Employee Benefits (including reimbursed)	93,900	51,207	49,400	35,575
Actual Retired Employee Benefits	59,732	64,405	52,400	65,000
Accrued Retired Employee Benefits	(50,780)	112,517	0	0
Total Payroll and Benefits	284,621	429,148	335,300	204,975
Advertising/Printing	4,583	2,488	3,500	3,500
Art Fund	0	(5)	0	0
Minor Equipment (under \$5,000)	0	14,121	0	20,000
Capital Lease-USU Computer Lab	22,113	0	0	0
CSU Centrally Paid Indirect Costs	1,221	0	500	500
Computer Lease	5,234	6,368	5,100	5,100
Computer Lease-Computer Lab	0	0	6,100	6,100
Consultant	0	0	0	35,000
Contingency Fund/Contingency Reserve	270	0	0	0
Copy Paper/Supplies	0	0	0	0
Co-Sponsorships	13,321	7,046	0	5,000
Depreciation (non-cash)	12,848	25,972	34,400	64,100
Dues/Memberships/Subscriptions	6,283	7,681	6,000	7,000
Employee Recruitment	125	412	0	0
Graphics	4,531	2,851	0	0
Insurance	19,720	19,868	21,630	25,000
Licenses, Permits, Fees	0	158	0	200
Management Services Agreement Fee	214,462	255,388	300,000	300,000
Miscellaneous	204	436	0	0
Office Supplies	1,416	2,440	2,000	2,500
Postage	811	276	300	300
Professional Development	1,559	40	0	0
Printing	831	0	0	0
Repairs/Maintenance	383	4,261	0	5,000
Save Mart Center Student Seat Licenses	300,000	300,000	300,000	300,000
Security Services	38,469	41,325	36,250	0

**UNIVERSITY STUDENT UNION - GENERAL
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
Service Contracts	5,320	5,147	6,000	5,500
Telephone/Communications	5,671	5,648	6,000	6,000
Travel/Training	2,450	2,418	800	2,500
Uncollectible Debt	80	0	0	0
Uniforms	1,114	1,076	0	1,000
Utilities	105,587	89,413	106,000	100,000
TOTAL EXPENSES:	1,053,227	1,223,976	1,169,880	1,099,275
NET SURPLUS:	\$ 1,027,612	\$ 495,561	\$ 678,470	\$ 803,625

**UNIVERSITY STUDENT UNION - INFORMATION CENTER/RESERVATIONS BUDGET
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
INCOME:				
Support Services:				
Fax Machine	\$ 75	\$ 45	\$ 80	\$ 80
Information Center Commissions	10,235	12,349	10,500	12,000
Graphic Arts Services	0	0	4,000	3,000
Satellite Box Office	3,380	2,860	1,850	3,000
TOTAL INCOME:	13,690	15,254	16,430	18,080
EXPENSES:				
Payroll:				
Benefitted	37,425	37,077	36,600	36,600
Non-Benefitted	86	813	0	0
Student - Info Center	34,143	38,470	40,000	16,100
Student - Reservations	0	0	0	29,900
Merit Pay	0	0	0	0
Payroll Sub-Total	71,654	76,360	76,600	82,600
Employee Benefits	25,125	28,624	31,600	28,100
Total Payroll and Benefits	96,779	104,984	108,200	110,700
Advertising/Printing	1,580	695	500	700
Computer Lease	1,774	1,962	1,600	2,000
Credit Card Fees	0	0	0	1,500
Miscellaneous	60	60	100	100
Office Supplies	2,147	1,854	1,500	2,000
Over/Short	(57)	391	0	0
Service Contracts	527	527	600	600
Uncollectible Debt	297	25	100	100
TOTAL EXPENSES:	103,107	110,498	112,600	117,700
NET DEFICIT:	\$ (89,417)	\$ (95,244)	\$ (96,170)	\$ (99,620)

**UNIVERSITY STUDENT UNION - POST OFFICE BUDGET
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
INCOME:				
US Post Office Commissions	\$ 5,603	\$ 3,208	\$ 3,000	\$ 3,000
Other - Key Control	20,000	20,000	20,000	20,000
Packaging Supplies	2,786	3,218	2,800	3,000
Sales-Water (Non-taxable)	11	0	0	0
Sales-Sodas, Candy (Taxable)	0	0	0	0
TOTAL INCOME:	28,400	26,426	25,800	26,000
EXPENSES:				
Payroll Services:				
Student	13,737	13,534	12,000	12,000
Payroll Sub-Total	13,737	13,534	12,000	12,000
Employee Benefits	982	847	1,800	1,800
Total Payroll and Benefits	14,719	14,381	13,800	13,800
Advertising/Printing	1	0	0	0
Office Supplies	1,043	681	800	800
Over/Short	20	2	0	0
Packaging Supplies	1,295	1,665	1,500	1,500
Postal Bond	100	0	400	400
Repairs & Maintenance	0	49	0	0
Service Contracts	549	906	900	900
SUBTOTAL EXPENSES:	17,727	17,684	17,400	17,400
NET SURPLUS/(DEFICIT):	\$ 10,673	\$ 8,742	\$ 8,400	\$ 8,600

**UNIVERSITY STUDENT UNION - STUDENT PROGRAMS
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
INCOME:				
Program Activities:				
B.A.G. of Laughs	\$ 445	\$ 709	\$ 200	\$ 200
Celebrations	0	0	0	0
Concerts/The Music Scene	0	8,197	3,000	1,700
Films/Big Screen	883	898	200	200
Fresno State Welcome	3,600	2,500	200	0
Homecoming	693	0	0	0
Leadership	3,275	750	0	0
Performing Arts/Center Stage	3,249	3,206	1,100	2,000
Recreation	4,633	6,705	4,000	6,000
Special Events	2,635	890	500	500
TOTAL INCOME:	19,413	23,855	9,200	10,600
EXPENSES:				
Payroll:				
Benefitted	59,422	65,079	70,000	110,000
Student	0	0	0	21,000
Merit Pay	0	0	0	0
Payroll Sub-Total	59,422	65,079	70,000	131,000
Employee Benefits	24,251	33,617	33,100	57,100
Total Payroll and Benefits	83,673	98,696	103,100	188,100
Programs:				
Alternative Spring Break	0	0	0	4,000
Celebrations/Festivals	1,333	2,844	3,000	3,000
Comedy/B.A.G. of Laughs	3,415	3,249	3,500	3,500
Concerts/The Music Scene	16,083	17,664	15,000	15,000
Film/Videos/Big Screen	9,550	6,878	7,200	7,500
Fresno State Welcome	6,554	3,726	0	500
Homecoming	4,796	4,179	4,000	3,600
Leadership	5,350	4,673	0	0
Performing Arts/Center Stage	18,746	13,836	13,000	13,000
Recreation/Leisure	7,232	6,980	7,000	7,000
Special Events	2,665	3,636	3,300	3,000
Today's Issues/The Point	325	1,591	1,000	1,000
Advertising/Printing	1,669	734	2,000	2,000
Club Sports	0	0	0	10,500
Computer Lease	2,102	2,157	2,000	2,900
Co-Sponsorships	0	0	1,000	5,000
Dues/Memberships/Subscriptions	944	944	1,000	1,000
Leadership Programs	0	0	4,500	17,000
Marketing/Promotions	1,547	990	0	1,000
Office Supplies	649	567	1,000	700
Repairs and Maintenance	563	0	0	0
Student Training	7,227	5,673	6,500	12,000
TOTAL EXPENSES:	174,423	179,017	178,100	297,300

	NET DEFICIT:	\$ (155,010)	\$ (155,162)	\$ (168,900)	\$ (286,700)
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**UNIVERSITY STUDENT UNION - RECREATION (BOWLING) BUDGET
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
INCOME:				
Billiards	\$ 47,035	\$ 49,210	\$ 52,000	\$ 40,000
Bowling	182,339	206,428	190,000	182,000
Coin-Op Games	4,315	3,846	4,500	4,000
Locker Rentals	681	707	500	500
Pinball/Video	11,688	11,213	11,000	11,000
Promotional Events	11,535	12,231	14,000	12,000
Shoe Rentals	29,652	35,238	30,000	35,000
Xbox	5,181	4,452	5,000	5,000
TOTAL INCOME:	292,426	323,325	307,000	289,500
EXPENSES:				
Payroll:				
Benefitted	48,578	48,578	48,600	48,600
Non-Benefitted	7,948	16,297	9,000	9,000
Student	51,376	44,619	47,500	57,700
Merit Pay	0	0	0	0
Payroll Sub-Total	107,902	109,494	105,100	115,300
Employee Benefits	24,946	25,019	28,900	31,500
Total Payroll and Benefits	132,848	134,513	134,000	146,800
Advertising/Printing	1,813	1,540	1,500	1,500
Billiard Supplies	708	574	600	600
Bowling Supplies	6,057	6,207	4,000	6,000
Coin-Op/Video Game Supplies	2,217	2,031	3,500	2,000
Computer Lease	1,415	963	1,000	1,000
Credit Card Fees	3,579	4,745	3,500	5,000
Dues/Memberships/Subscriptions	540	0	550	0
Miscellaneous	192	0	100	0
Office Supplies	771	1,467	800	1,000
Over/Short	471	24	100	100
Repairs & Maintenance	14,716	10,794	15,000	15,000
Service Contracts	14,986	1,008	8,200	8,200
Special Events-Parties/Groups	1,806	1,796	2,700	4,500
Uncollectible Debt	77	0	50	50
TOTAL EXPENSES:	182,196	165,662	175,600	191,750
NET SURPLUS/(DEFICIT):	\$ 110,230	\$ 157,663	\$ 131,400	\$ 97,750

**UNIVERSITY STUDENT UNION - SATELLITE STUDENT UNION BUDGET
2012-13**

	2009-10	2010-11	2011-12	2012-13
	Actual	Actual	Budget	Budget
INCOME:				
Equipment Rental	\$ 20,445	\$ 23,380	\$ 19,000	\$ 20,000
Security	0	0	0	0
Space Rental	52,222	60,760	55,000	60,000
Technicians	18,550	20,888	18,000	18,000
TOTAL INCOME:	91,217	105,028	92,000	98,000
EXPENSES:				
Payroll:				
Benefitted	50,768	52,919	50,100	52,200
Student	12,529	12,449	9,200	12,000
Merit Pay	0	0	0	0
Payroll Sub-Total	63,297	65,368	59,300	64,200
Employee Benefits	21,277	23,005	23,100	24,700
Total Payroll and Benefits	84,574	88,373	82,400	88,900
Bad Debt	60	0	0	0
Capital Equipment	641	726	0	0
Computer Lease	0	669	700	700
Miscellaneous	90	0	0	0
Repairs/Maintenance	8,553	10,182	5,500	8,000
Security Services	0	0	0	0
TOTAL EXPENSES:	93,918	99,950	88,600	97,600
NET SURPLUS/(DEFICIT):	\$ (2,701)	\$ 5,078	\$ 3,400	\$ 400

**EQUIPMENT BUDGET
2012-13**

Cost Center	Type	Estimated Cost	# of Yrs	2012-13 Budgeted Depreciation
Administration				
Administration - MIS		60,000	7	8,571
		75,000	7	10,714
		50,000	7	7,143
				26,429
Kennel Bookstore - General				
Kennel Bookstore - Copy Center				
University Courtyard				
Building	Interior Painting - North Suites	130,000	7	18,571
University Dining Services				
University Student Union				
	Recarpet Rooms 312-314	9,000	5	1,800
	New Lounge Furniture	45,000	5	9,000
	New Chairs - 308	9,000	5	1,800
	New Tables - 309	15,000	5	3,000
	Security System?	35,000	5	7,000
				\$ 22,600
Student Recreation Center				
Building	Install new countertop/elec - W. Locker Rm	15,000	10	1,500
Equipment	New Elliptical Fitness Equipment (10)	61,000	5	12,200
Equipment	Replace flooring under free weight area	32,000	7	4,571
				\$ 18,271
Save Mart Center				